

Britannia Furniture Ltd
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JS/ NK
20 June 2009

Möbelwelt GmbH,
Hauptstraße 10,
32045 Paderborn
Germany

For the attention of Johannes Schmidt, sales manager

Dear Mr Schmidt

Enquiry for Furniture Items

We saw your advertisement in the Times newspaper dated 23 March 2009 and were most impressed by your range of products.

We are a wholesaler of high quality furniture and are particularly interested in your "Delux" sofa range. As goods of this nature are in high demand we would be grateful if you could send us your current price list including information on discounts granted for initial orders.

Please also state your terms of delivery and payment. Details of delivery periods would also be appreciated.

We may place a trial order and if your products correspond to our customers' wishes we will be in a position to place a substantial order with you.

We look forward to hearing from you soon.

Yours sincerely
Britannia Furniture Ltd

John Smith
Managing Director